| FUND NUMBER | 101 GENERAL FUND |
|-------------------|------------------|
| DEPARTMENT NUMBER | 12 CITY MANAGER |
| DIVISION NUMBER | 00 CITY MANAGER |

To serve the public and City Council through responsible administration of all City affairs and promotion of a high standard of ethics, professionalism and integrity.

GOALS

- To develop, recommend and implement policies and procedures that provide for the orderly, positive and planned growth and development of the City of Laredo.
- To manage and administer the operations and services of the City of Laredo in a professional and fiscally responsible manner.
- To provide support to the Mayor and City Council in the form of professional management expertise.
- To continue to provide a positive and professional work environment for the employees of the City of Laredo.
- To assure that the employees maintain the highest level of competence in the performance of their duties.

EXPENDITURES

| | ACTUAL 00-01 | ACTUAL 01-02 | BUDGET 02-03 | ESTIMATED 02-03 | PROPOSED 03-04 |
|----------------------|-----------------|-----------------|-----------------|--------------------|-------------------|
| Personnel Services | 580,198 | 622,841 | 701,528 | 706,995 | 707,351 |
| Materials & Supplies | 11,540 | 13,994 | 16,355 | 17,905 | 13,480 |
| Contractual Services | 86,264 | 82,015 | 85,743 | 76,600 | 74,250 |
| Capital Outlay | 7,540 | 19,634 | 0 | 0 | 0 |
| TOTAL | 685,542 | 738,484 | 803,626 | 801,500 | 795,081 |

| | ACTUAL 00-01 | ACTUAL 01-02 | APPROVED BUDGET 02-03 | AMENDED BUDGET 02-03 | PROPOSED 03-04 |
|-------|-----------------|-----------------|-----------------------------|----------------------------|-------------------|
| TOTAL | 12 | 12 | 12 | 12 | 13 |

| FUND NUMBER | 101 GENERAL FUND |
|-------------------|-------------------|
| DEPARTMENT NUMBER | 12 CITY MANAGER |
| DIVISION NUMBER | 10 INTERNAL AUDIT |

Increase the City of Laredo's accountability to its citizens by supporting City departments through verification of the integrity and reliability of their records through independent review, examination, and investigation and to support the City's departments in efficiently managing the City's assets.

GOALS

- Perform audits of City operations to determine if internal accounting controls and administrative controls are adequate, operations are efficient, contractual obligations are satisfied, legal requirements are met, and assets are safeguarded.
- Support the City Management team in reaching short-term and long-term objectives.
- Provide excellent service to both internal and external customers.
- Perform audits in an efficient manner and issue concise audit reports on a timely basis and perform follow-up audits to determine if conditions have been resolved.
- Evaluate adequacy of the internal control structure.
- Assess compliance with written policies and procedures, and state/federal laws and regulations.
- Evaluate the reliability and integrity of accounting, reporting systems and procedures.
- Review effectiveness and efficiency of the City's resources.
- Make appropriate constructive suggestions and recommendations and evaluate adequacy of corrective action.
- Investigated reported occurrences of fraud, embezzlement, theft, waste and recommend controls to promote prevention and detection of such occurrences.

EXPENDITURES

| | ACTUAL 00-01 | ACTUAL 01-02 | BUDGET 02-03 | ESTIMATED 02-03 | PROPOSED 03-04 |
|----------------------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Personnel Services | 143,094 | 148,183 | 166,239 | 169,086 | 182,292 |
| Materials & Supplies | 916 | 1,967 | 2,888 | 2,659 | 2,350 |
| Contractual Services | 12,308 | 9,166 | 12,871 | 12,871 | 11,107 |
| Capital Outlay | 3,171 | 3,103 | 0 | 0 | 0 |
| TOTAL | 159,489 | 162,419 | 181,998 | 184,616 | 195,749 |

| | ACTUAL | ACTUAL | BUDGET | BUDGET | PROPOSED |
|-------|--------|--------|--------|--------|----------|
| | 00-01 | 01-02 | 02-03 | 02-03 | 03-04 |
| TOTAL | 3 | 3 | 3 | 3 | 3 |

| TERI ORIVIAIVEE WIE/IGORES | ACTUAL 00-01 | ACTUAL 01-02 | ESTIMATED 02-03 | PROPOSED 03-04 |
|---|-----------------|-----------------|-----------------|-------------------|
| Workload Measures | | | | |
| Inputs | | | | |
| Number of audit hours Compliance Program | 1,711 | 1,360 | 1,895 | 1,879 |
| Number of audit hours Operational Audits | 1,360 | 424 | 496 | 424 |
| Number of audit hours Hotel-Motel Audits | 0 | 0 | 0 | 240 |
| Number of audit hours Letters to Management Follow-Up | 200 | 148 | 180 | 96 |
| Special assignments and other projects | 360 | 360 | 648 | 144 |
| Administrative planning and review | 936 | 880 | 720 | 880 |
| Outputs | | | | |
| Surprise Cash Audit | 298 | 296 | 275 | 275 |
| Surprise Petty Cash Audit | 12 | 18 | 12 | 12 |
| Surprise Inventory Audit | 12 | 4 | 10 | 12 |
| Petty Cash Policy Compliance Audit | 0 | 0 | 12 | 12 |
| Follow-up on Petty Cash Policy Compliance Audit | 0 | 0 | 0 | 3 |
| Payroll Compliance Audit | 12 | 6 | 3 | 3 |
| Follow-Up Payroll Compliance Audit | 6 | 2 | 0 | 1 |
| Cash Receipt Audit | 6 | 6 | 6 | 6 |
| Follow-up Cash Receipt Audit | 2 | 1 | 2 | 1 |
| Purchasing Compliance Audit | 12 | 4 | 4 | 3 |
| Follow-up Purchasing Compliance Audit | 6 | 1 | 1 | 1 |
| Travel Policy Compliance Audit | 0 | 1 | 6 | 6 |
| Follow-up Travel Policy Compliance Audit | 0 | 0 | 1 | 2 |
| Video Compliance Review Audit | 0 | 0 | 3 | 3 |
| Bridge Video Audit | 0 | 43 | 0 | 0 |
| Bridge Shift Report Audit | 109 | 0 | 0 | 0 |
| Ordinance Compliance & Internal Control | 0 | 0 | 2 | 1 |
| Follow-up on Ordinance Compliance & Internal Control | 0 | 0 | 0 | 2 |
| Operational Audit | 3 | 1 | 0 | 1 |
| Follow-up on Operational Audit | 0 | 2 | 3 | 0 |
| Special Assignments/Project | 2 | 5 | 9 | 2 |
| Hotel-Motel Tax Audit | 0 | 0 | 0 | 3 |
| Contract/Ordinance/Lease/Grant Audit | 13 | 3 | 4 | 3 |

| FUND NUMBER | 101 GENERAL FUND |
|-------------------|-------------------|
| DEPARTMENT NUMBER | 12 CITY MANAGER |
| DIVISION NUMBER | 10 INTERNAL AUDIT |

PERFORMANCE MEASURES (CONTINUED)

| | ACTUAL 00-01 | ACTUAL 01-02 | ESTIMATED 02-03 | PROPOSED 03-04 |
|---|-----------------|-----------------|-----------------|-------------------|
| Follow-up Contract/Ordinance/Lease/Grant Audit | 1 | 3 | 1 | 2 |
| Warehouse Management & Inventory Control Audit | 0 | 1 | 1 | 1 |
| Follow-up Warehouse Management & Inventory Control Audit | 0 | 0 | 1 | 1 |
| Accounts Receivable Audit | 2 | 0 | 1 | 1 |
| Letter to Management Follow-up | 34 | 37 | 45 | 24 |
| Employees Trained on Compliance & Internal Controls | 122 | 266 | 177 | 150 |
| Efficiency Measures | | | | |
| Budgeted hours per Compliance Audit | - | 4 | 6 | 6 |
| Budgeted hours per Operational Audit | - | 71 | 62 | 61 |
| Budgeted hours per Hotel-Motel Audit | - | 0 | 0 | 80 |
| Budgeted hours per Letter to Management Findings | - | 4 | 4 | 4 |
| Budgeted hours per Special Assignment Project | - | 72 | 72 | 72 |
| Effectiveness Measures | | | | |
| Payroll Compliance Audits - % of conditions resolved at Follow-Up | - | 95% | N/A | 95% |
| Cash Receipt Audits - % of conditions resolved at Follow- Up | - | 100% | 97% | 98% |
| Purchasing Compliance Audits - % of conditions resolved at Follow-Up | - | 50% | 95% | 95% |
| Operational Compliance Audits - % of conditions resolved at Follow-Up | - | 79% | 83% | 85% |

FUND NUMBER DEPARTMENT NUMBER DIVISION NUMBER

101 GENERAL FUND 12 CITY MANAGERS 15 REAL ESTATE

MISSION

Facilitate the acquisition, sale, and/or lease of real property in a timely manner.

GOALS

- To identify and eliminate street encroachment presently being used for private benefits and not open to the public.
- Negotiating acquisition of land parcels in support of City, State, and Federally funded projects.
- Working jointly with other City departments in planning infrastructure projects which involve acquisition of real
 estate.
- Researching and obtaining property title information.
- Preparing resolutions and contracts for appraisal services.
- Reviewing and analyzing all appraisal reports.
- Coordinating with the Legal Department on all matters related to eminent domain proceedings and other real estate matters as required.

OBJECTIVES

- To manage city-owned properties through their control, rental and disposition.
- To coordinate with appropriate federal and state agencies to ensure property implementation of their laws and regulations.

EXPENDITURES

| | ACTUAL 00-01 | ACTUAL 01-02 | BUDGET E 02-03 | STIMATED F 02-03 | PROPOSED 03-04 |
|----------------------|-----------------|-----------------|-------------------|---------------------|-------------------|
| Personnel Services | 0 | 0 | 0 | 0 | 235,590 |
| Materials & Supplies | 0 | 0 | 0 | 0 | 3,992 |
| Contractual Services | 0 | 0 | 0 | 0 | 12,787 |
| TOTAL | 0 | 0 | 0 | 0 | 252,369 |

| | | APPRO | OVED AMEN | DED | |
|-------|--------|--------|-----------|--------|----------|
| A | ACTUAL | ACTUAL | BUDGET | BUDGET | PROPOSED |
| | 00-01 | 01-02 | 02-03 | 02-03 | 03-04 |
| TOTAL | 0 | 0 | 0 | 0 | 8 |

FUND NUMBER DEPARTMENT NUMBER DIVISION NUMBER

101 GENERAL FUND 12 CITY MANAGERS 15 REAL ESTATE

| | ACTUAL 00-01 | ACTUAL 01-02 | ESTIMATED 02-03 | PROPOSED 03-04 |
|--|-----------------|-----------------|-----------------|-------------------|
| Workload Measures | | | | |
| Inputs | | | | |
| Number of full-time equivalent employees (FTE) – acquisition negotiators | 2 | 2 | 2 | 2 |
| Outputs | | | | |
| Number of acquisition projects completed | 7 | 14 | 25 | 9 |
| Number of undeveloped parcels acquired | 24 | 33 | 75 | 18 |
| Number of residential parcels acquired | 5 | 0 | 0 | 57 |
| Number of commercial parcels acquired | 40 | 1 | 4 | 1 |
| Number of commercial corner clips acquired | 2 | 26 | 0 | 0 |
| Total number of parcels acquired | 33 | 46 | 79 | 76 |
| Efficiency Measures | | | | |
| Number of acquisition projects completed per FTE – land negotiator | 35 | 7 | 12.5 | 4.5 |
| Number of parcels acquired per FTE | 34.5 | 23 | 39.5 | 38 |
| Administrative cost per parcel of land acquired | \$4,479 | \$18,875 | \$202,629 | \$111,167 |

Keep the citizens of Laredo informed on city issues.

GOALS

- Continue using the mass media for maximum dissemination of public information to the public.
- Work to continue developing the monthly city news magazine.
- Have a timely section in the local newspaper regarding city events.
- Create an annual performance report.

OBJECTIVES

- To obtain a higher percentage of cross-media exposure for City events and services through the Quarterly report and regular public access programming.
- To obtain more wide-spread state and national coverage.
- To obtain a higher level of mass dissemination within the community to better benefit the public.

EXPENDITURES

| | ACTUAL 00-01 | ACTUAL 01-02 | BUDGET 02-03 | ESTIMATED 02-03 | PROPOSED 03-04 |
|----------------------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Personnel Services | 48,399 | 64,759 | 79,733 | 66,146 | 99,636 |
| Materials & Supplies | 528 | 307 | 3,950 | 983 | 1,000 |
| Contractual Services | 31,689 | 25,609 | 33,028 | 32,838 | 31,431 |
| Capital Outlay | 3,585 | 540 | 0 | 2,015 | 0 |
| TOTAL | 84,201 | 91,215 | 116,711 | 101,982 | 132,067 |

| | ACTUAL 00-01 | ACTUAL 01-02 | APPROVED BUDGET 02-03 | AMENDED BUDGET 02-03 | PROPOSED 03-04 |
|-------|-----------------|-----------------|-----------------------------|----------------------------|-------------------|
| TOTAL | 1.48 | 1.48 | 2 | 2 | 2 |

101 GENERAL FUND 12 CITY MANAGER 30 PUBLIC INFORMATION OFFICE

| | ACTUAL 00-01 | ACTUAL 01-02 | ESTIMATED 02-03 | PROPOSED 03-04 |
|---|-----------------|------------------------------------|--|--|
| Workload Measures | | | | |
| Inputs | | | | |
| Number of media inquiries referred and resolved | N/A | 15.38 p/week | 3-5 p/week | 4-6 p/week |
| Information requests for documentation | N/A | 3 p/week | 5 p/week | 6 p/week |
| Outputs | | | | |
| Number of press releases distributed | N/A | 3-4 p/week | 3-5 p/week | 4-6 p/week |
| Number of promotional literature completed (quarterly magazine) | N/A | 1 annual report | 4- 16 page editions p/year | 4- 16-page editions p/year |
| Information responses/documents responses | N/A | 3 p/week | 5 p/week | 6 p/week |
| Other promotional material/output | | 1 brochure/1 Wash D.C. video | 2-3 major events p/year 2-3 major campaigns p/year | 2-3 major events p/year 2-3 major campaigns p/year |
| Effectiveness Measures | | | | |
| % of information responses/documents responses | N/A | 89% | 90% | 91% |
| % of press releases resulting in interviews | N/A | 78% | 80% | 81% |

| FUND NUMBER | |
|------------------------|---|
| FUND DEPARTMENT NUMBER | l |
| DIVISION NUMBER | |

101 GENERAL FUND 12 CITY MANAGER 40 CUSTOMER SERVICE

MISSION

To improve the quality and efficiency of the City of Laredo's community services through excellent customer Service and the anticipation of services needed by citizens, visitors and employees of our organization.

GOALS

- To assure that the employees maintain the highest level of competence in the performance of their duties while offering services to a constituent, visitor or employee of our organization.
- Continue to maintain an open-door policy to citizens and City employees in order to be responsive to questions, concerns, complaints and needs.
- To improve the quality and efficiency of the City of Laredo's community services through excellent customer service.
- To anticipate services needs by citizens, visitors and employees of our organization.

OBJECTIVES

- To maintain the total time spent on customer service training per employee at 180 minutes.
- To maintain the total hours spent on customer service training at 2,250.
- To increase the percentage of customer service calls closed to 91percent.
- To maintain the number of employees trained on customer service at 750.

EXPENDITURES

| | ACTUAL 00-01 | ACTUAL 01-02 | BUDGET 02-03 | ESTIMATED 02-03 | PROPOSED 03-04 |
|----------------------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Personnel Services | 0 | 0 | 61,955 | 45,773 | 47,125 |
| Materials & Supplies | 0 | 0 | 2,950 | 4,012 | 2,500 |
| Contractual Services | 0 | 0 | 22,850 | 21,129 | 21,725 |
| TOTAL | 0 | 0 | 87,755 | 70,914 | 71,350 |

| | ACTUAL 00-01 | ACTUAL 01-02 | APPROVED BUDGET 02-03 | AMENDED BUDGET 02-03 | PROPOSED 03-04 | |
|-------|-----------------|-----------------|-----------------------------|----------------------------|-------------------|---|
| TOTAL | 0 | 0 | 2 | 2 | 2 | , |

FUND NUMBER FUND DEPARTMENT NUMBER DIVISION NUMBER

101 GENERAL FUND 12 CITY MANAGER 40 CUSTOMER SERVICE

| | ACTUAL 00-01 | ACTUAL 01-02 | ESTIMATED 02-03 | PROPOSED 03-04 |
|--|-----------------|-----------------|-----------------|-------------------|
| Workload Measures | | | | |
| Inputs | | | | |
| Total time spent on customer service/citizen complaint tracking program (in hours) | N/A | 1,250 | 2,250 | 2,250 |
| Total budget for customer service training | N/A | \$20,000 | \$20,000 | \$18,725 |
| Outputs | | | | |
| Number of citizen complaints, service requests, and inquiry calls | 3,448 | 3,463 | 3,500 | 3,500 |
| Number of employees trained (customer service) | N/A | 500 | 750 | 750 |
| Efficiency Measures | | | | |
| Time (minutes) spent per employee trained (customer service) | N/A | 150 | 180 | 180 |
| Cost per employee trained (customer service) | N/A | \$40 | \$27 | \$24 |
| Effectiveness Measures | | | | |
| % of customer service calls closed | 72 | 79 | 90 | 91 |

To maintain City Hall in the safest and most presentable condition for the public and those employees who uses the facility, including sidewalks, gardens and parking areas.

GOALS

- To maintain City Hall clean, safe and operational.
- To make sure there are no safety hazards anywhese in the building.
- To keep all restrooms constantly clean and properly supplied.
- To provide the best maintenance service available.
- To include safety cleanliness in parking areas.
- To provide care and maintenance to City Hall's gardens.

OBJECTIVES

- Improve Custodian's schedules and daily activity listings, to improve quality and quantity work.
- Improve communication with interdepartmental entities that render services to our building.
- Improve City Hall's landscaping with in-house care, and professional contracting of gardeners.
- Implement weekly janitorial building inspections and quarterly evaluations to assure improvements are met and raised.

EXPENDITURES

| | ACTUAL 00-01* | ACTUAL 01-02* | BUDGET 02-03 | ESTIMATED 02-03 | PROPOSED 03-04 |
|----------------------|------------------|------------------|-----------------|--------------------|-------------------|
| Personnel Services | 0 | 0 | 134,075 | 134,288 | 144,200 |
| Materials & Supplies | 0 | 0 | 49,345 | 50,134 | 49,400 |
| Contractual Services | 0 | 0 | 236,351 | 235,851 | 215,935 |
| TOTAL | 0 | 0 | 419,771 | 420,273 | 409,535 |

| | ACTUAL 00-01* | ACTUAL 01-02* | APPROVED BUDGET 02-03 | AMENDED BUDGET 02-03 | PROPOSED 03-04 | |
|-------|------------------|------------------|-----------------------------|----------------------------|-------------------|---|
| TOTAL | | 0 | 0 | 5 | 5 | 5 |

^{*} Prior to FY02-03, City Hall Maintenance was part of the Public Works Department (101-2790).

FUND NUMBER FUND DEPARTMENT NUMBER DIVISION NUMBER

101 GENERAL FUND 12 CITY MANAGER 50 CITY HALL MAINTENANCE

| | ACTUAL 00-01 | ACTUAL 01-02 | ESTIMATED 02-03 | PROPOSED 03-04 |
|---|-----------------|-----------------|--------------------|-------------------|
| Workload Measures | | | | |
| Inputs | | | | |
| Number of full-time equivalent employees (FTE) | 5 | 5 | 4 | 4 |
| Total budget | 386,126 | 358,762 | 420,273 | 409,535 |
| Outputs | | | | |
| Number of square feet area maintained | 80,128 | 80,128 | 88,000 | 88,000 |
| Efficiency Measures | | | | |
| Number of squre feet of area maintained per FTE | 16,026 | 16,026 | 22,000 | 22,000 |
| Cost per square foot | \$4.81 | \$4.47 | \$4.77 | \$4.65 |